

IR Factsheet

2011 Preliminary results



IDGC of Centre is one of the leaders among power distribution utilities in Russia

IDGC of Centre is one of the leaders among distribution utilities in Russia. The core business of IDGC of Centre comprises electric power distribution services and the technological connection of new customers to the grids.

The Company controls in monetary terms 83 % of electric power transmission market and approximately 88% of the technological connection market in 11 regions of Central Federal District of the Russian Federation with the population over 15 million people.

IDGC of Centre – second largest company out of 11 interregional distribution companies by the market capitalization, revenue, net income and RAB value.

Power distribution market share of the Company for 2011 and consumption increase



77,9% The Company share at the power distribution market

▲ 1,3% Power consumption growth rate for 2010/2011

Stock market information

Ticker	MICEX-RTS: MRKC Bloomberg: MRKC RX Reuters: MRKC.MM
Indices	MICEX PWR, MICEX SC
Quotation list	"A2" at MICEX
Quantity of shares	42 217 941 468 pc
Share price (30.12.2011)	0,6167 RUR
Max / min (01.10.11-30.12.11)	0,81 RUR / 0,5471 RUR
Cap (30.12.2011)	25 153 million RUR
Cap (30.12.2011)	786 million USD

Changes in Cap and Indices



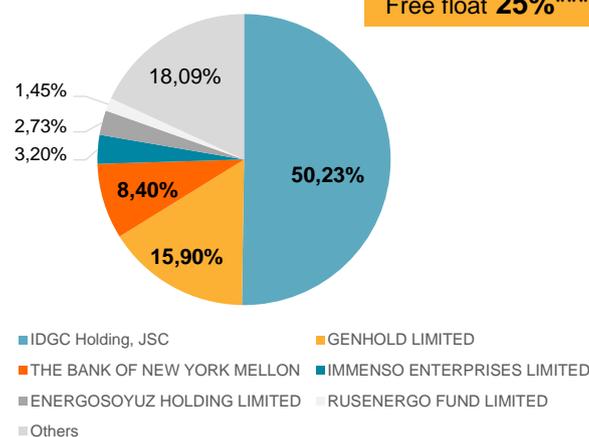
Financial performance

Billion RUR (RAS)	2010	2011 Outlook*	%
Revenue	60,4	68,1	12,8%
- from power transmission	57,6	65,7	14,1%
- from technological connections	2,2	1,7	- 23,3%
- others	0,66	0,78	18,9%
EBITDA	11,0	13,6	23,7%
Net profit	4,7	5,2	9,7%
EBITDA margin, %	18,2	19,9	1,7 p.p.
Net profit margin, %	7,8	7,6	-0,2 p.p.
Productive supply, billion KW/h	53,4	54,1	1,4%

* - Outlook.

Equity structure**

Free float **25%*****



** - As at 12.05.2011

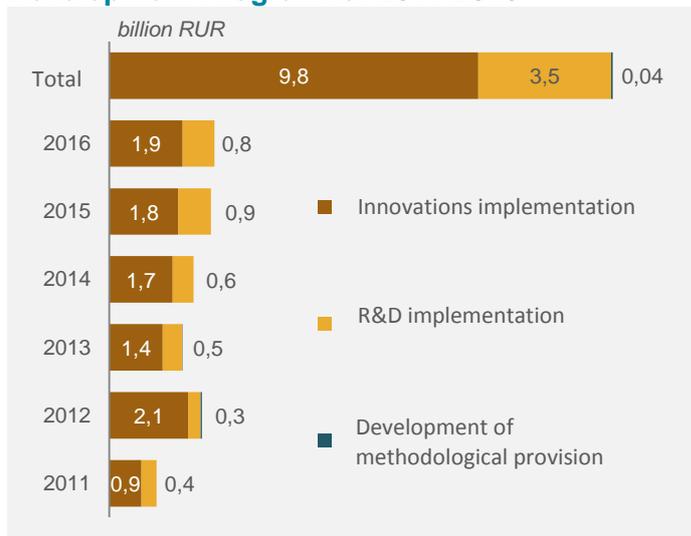
*** - Estimated by Investment Company MICEX

Investment highlights



- Operations in 11 regions of Central Federal District of Russia with stable outlook for economic growth
- Leader in innovations implementation among distribution utilities (Smart grid, smart metering)
- The highest corporate governance rating among similar companies (NCRG 7+)
- Leader in transition to RAB-regulation
- Growing indicators of economic and financial performance for 2008-2011
- Dividend Policy was developed and is being implemented (payout ratio for 2010 – 13%)
- Substantial underestimation in reference to foreign similar companies

Directions of implementation of the Innovative Development Program for 2011-2016*



Key events 2011

Date	Statement
15.12.2011	National Rating Agency affirmed the individual rating of credit quality of IDGC of Centre at AA-, Outlook "Positive"
29.08.2011	The Company published its financial statements according to IFRS for IH 2011
18.08.2011	From 16 August 2011 the shares of IDGC of Centre started trading in the Quotation List «A» second level at MICEX
21.06.2011	Annual General Meeting of Shareholders of IFGC of Centre took the decision to pay out dividends for 2010 in the amount of 610 932 thousand RUR
15.03.2011	Consortium of the Russian Institute of Directors and "Expert RA" rating agency ungraded the corporate governance rating of IDGC of Centre to NCRG 7+

IR Calendar 1H 2012

Date	Statement
February-March	Conference Call following the results of 2012
March	Annual One-on-one Conference, J.P. Morgan, London
March-April	Non-deal Road Show, Renaissance Capital, Helsinki-Stockholm
April	Annual One-on-one Conference, Morgan Stanley, London – New York
April	Annual One-on-one Conference, VTB Capital, London
April	Breakfast with Russian investors in the office of Renaissance Capital, Moscow
April-May	On-line Conference on Finam portal following the results of 1Q2012 (RAS)
May	Analyst's Day, devoted to publication of the IFRS reporting for 2011, Moscow
June	AGM following the results of 2011, Moscow
June	Web-Cast (Business Wire) following the results of AGM
June	Annual Renaissance Capital One-on-one Investment Conference

Key resolutions of Board of Directors and Strategy and Development Committee

Date	Resolution
30.12.2011	Board of Directors approved the Business Plan and Investment Program for 2012.
29.12.2011	Adjusted Program for Innovative Development of IDGC of Centre for 2011-2016 was approved*
29.12.2011	Regulation on the insider information of IDGC of Centre was approved
29.12.2011	Program for Energy Conservation and Energy Efficiency of IDGC of Centre for 2012-2016 was approved
03.10.2011	Program for Consolidation of Grid Assets of IDGC of Centre for 2011-2015 was approved

Date	Resolution
23.12.2011	On preliminary approval of the Program for Energy Conservation and Energy Efficiency of IDGC of Centre for 2012-2016 for further submission to the Board of Directors of the Company.
28.12.2011	On preliminary approval of the Business Plan and Investment Program for 2012 for further submission to the Board of Directors of the Company.
21.12.2011	On consideration of the report on IR activity of IDGC of Centre for 2011

Agency	Scale	Rating	Outlook
Standard & Poor's	international in foreign currency	BB-	Stable
Standard & Poor's	international in national currency	B	Stable
Standard & Poor's	national (Russia)	ruAA-	Stable
National Rating Agency		AA-	Positive

IDGC of Centre

Investor relations

127018, Moscow, 2nd Yamskaya, 4
 Tel.: (495) 747-92-92, ext. 3181
 Fax: (495) 747 92 95
 E-mail: ir@mnsk-1.ru

www.mnsk-1.ru/ru/investors/   

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