

IR FACTSHEET

2014

Quarter I



IDGC OF CENTRE

IDGC of Centre is one of the leaders among power distribution utilities in Russia

The core business of IDGC of Centre is electric energy transmission, grid connection and energy services. The Company controls in monetary terms 84% of the electric energy transmission market and approximately 88% of the grid connection market in 11 regions of Central Federal District of the Russian Federation with the population over 13 million people. IDGC of Centre is the second largest company out of eleven interregional distribution grid companies by revenue.

Following the results of 1Q 2014 under RAS, revenue and net profit showed an increase of 26% and 56%, respectively. In 1Q 2014 the amount of "joint operation" net supply totaled 14.57 billion kWh. Thanks to the implementation of the energy conservation and energy efficiency program in 1Q 2014 a reduction of electricity losses to 10.75% of the supply to the grid was achieved as compared to 11.27% for the same period last year.

Share of IDGC of Centre in electric energy transmission and grid connection for 1Q 2014



Legend:

84,4%

Electric energy transmission market share

87,7%

Grid connection market share

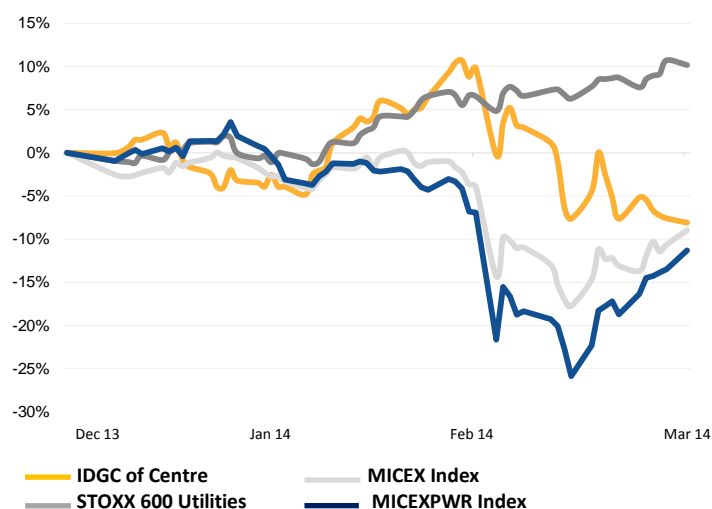
¹ taking into account Yargorelectroset

Securities

Tickers	MOEX: MRKC Bloomberg: MRKC RX Reuters: MRKC.MM
Indices	MICEX PWR, MICEX SC
Listing	A-1 at MOEX
Quantity of shares	42 217 941 468 pc
Share price (31.03.2014)	0,2008 RUB
Max/min (01.01.14–31.03.14)	0,2460 RUB / 0,1960 RUB
MCap² (31.03.2014)	8 477 million RUB
MCap² (31.03.2014)	240 million USD

² at the price of last transaction at MOEX

Changes in Stocks and Indices for 1Q 2014



Financial performance under IFRS for 2013

Indicators	12M 2012	12M 2013	Change, %
Revenue (total), including:	70,0	93,3	33,3%
Revenue from electricity transmission	67,5	61,4	-9,0%
Revenue from resale of electric energy and power	–	29,8	100,0%
Revenue from grid connection	1,4	1,1	-21,4%
Other revenue	1,1	1,0	-9,0%
Operating costs	-63,1	-91,2	44,5%
Other income	0,9	1,3	44,4%
Operational profit	7,8	3,4	-56,4%
EBITDA ¹	15,2	11,3	-25,7%
Adjusted EBITDA ²	15,6	19,7	26,3%
Profit for period	4,6	0,3	-93,5%
Adjusted profit for period ³	5,0	8,0	60,0%

[1] EBITDA is calculated as follows: profit for period + profit tax + interest payable - interest receivable + depreciation charges;

[2] Adjusted EBITDA is calculated as EBITDA except for the provisions for impairment of accounts receivable;

[3] Adjusted profit for the period is calculated as Profit for the period except for the provisions for impairment of accounts receivable and related deferred income tax on profits.

Investment highlights of IDGC of Centre



- Operation in 11 regions of Central Russia with stable outlook for economic growth
- Leader in innovations implementation in the sector
- Stable financial position
- Approved dividend policy and positive dividend history
- Corporate governance rating **NCGR 7+**
- Credit rating **S&P “BB”**
- Development of value-added energy services
- High level of information transparency

Financial performance under RAS for 1Q 2014

Indicators	1Q 2013	1Q 2014	Change, %
Revenue (total), including:	21,9	27,6	26,0
Revenue from electricity transmission	17,9	15,4	-14,0
Revenue from grid connection	0,1	0,3	200,0
Revenue from resale of electric energy and power	3,7	11,7	216,2
Other revenue	0,2	0,2	0
Cost of sales	17,6	23,3	32,4
Sales profit¹	3,7	4,0	8,1
EBITDA²	3,5	5,6	60,0
Net profit	0,9	1,4	55,6

^[1] Revenue net cost of sales, commercial and management expenses

^[2] EBITDA is calculated as follows: net profit + profit tax and other similar mandatory payments + interest payable - interest receivable + depreciation charges

Key events in quarters 1-2 of 2014

Date	Event
04 March	IDGC of Centre published financial statements for 2013 under RAS
06 March	Management of IDGC of Centre took part in the conference of Investment Company ATON
18 March	IDGC of Centre approved the adjusted Business Plan of the Company for 2014
02 April	IDGC of Centre published financial statements for 2013 under IFRS
08 April	IDGC of Centre held a conference call and webcast on the results of the company for 2013
29 April	IDGC of Centre published financial statements for 1Q 2014 under RAS

IR Calendar for quarters 2-3 of 2014

Date	Event
May–June	Meetings with minority shareholders prior to the AGM
26 June	AGM following the results of 2013
July	Financial performance for 1H 2014 (RAS)
July–August	Payment of dividends on shares in accordance with the resolution of the Annual General Meeting of Shareholders following the results of 2013
July	IR magazine Russia & CIS Awards 2014 Ceremony
August	Financial performance for 1H 2014 (IFRS)
September	Investment Conference on Emerging Markets HSBC, London

Key resolutions of Board of Directors

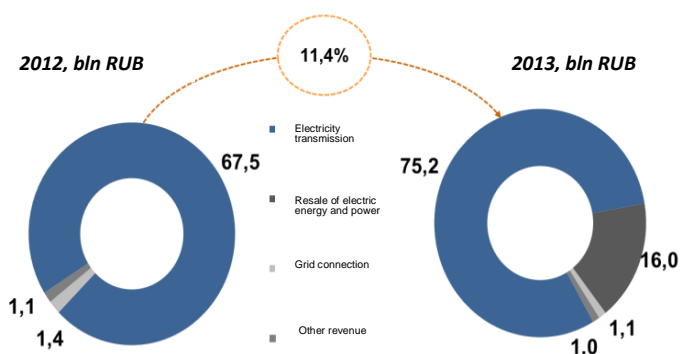
Date	Resolution
30 January	Approval of the Program of energy conservation and energy efficiency of IDGC of Centre for 2014 – 2019
17 February	Approval of the Procurement plan of IDGC of Centre for 2014
11 March	Approval of the adjusted Business plan of the Company, including the Investment program for 2014 and outlook for 2015–2018
11 April	On convening the Annual General Meeting of Shareholders of IDGC of Centre and determining the form of its holding
11 April	On definition of the record date of the list of persons entitled to participate in the Annual General Meeting of Shareholders of IDGC of Centre

Ratings

Agency	Scale	Rating	Outlook
S&P	international, long-term	BB	Negative*
S&P	international, short-term	B	–
S&P	national (Russia)	ruAA	–
National Rating Agency	national (Russia)	AA	–

* – in March 2014 the outlook was changed to "Negative" as a result of the Russian Federation rating revision

Revenue analysis according to management accounting



IDGC of Centre

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