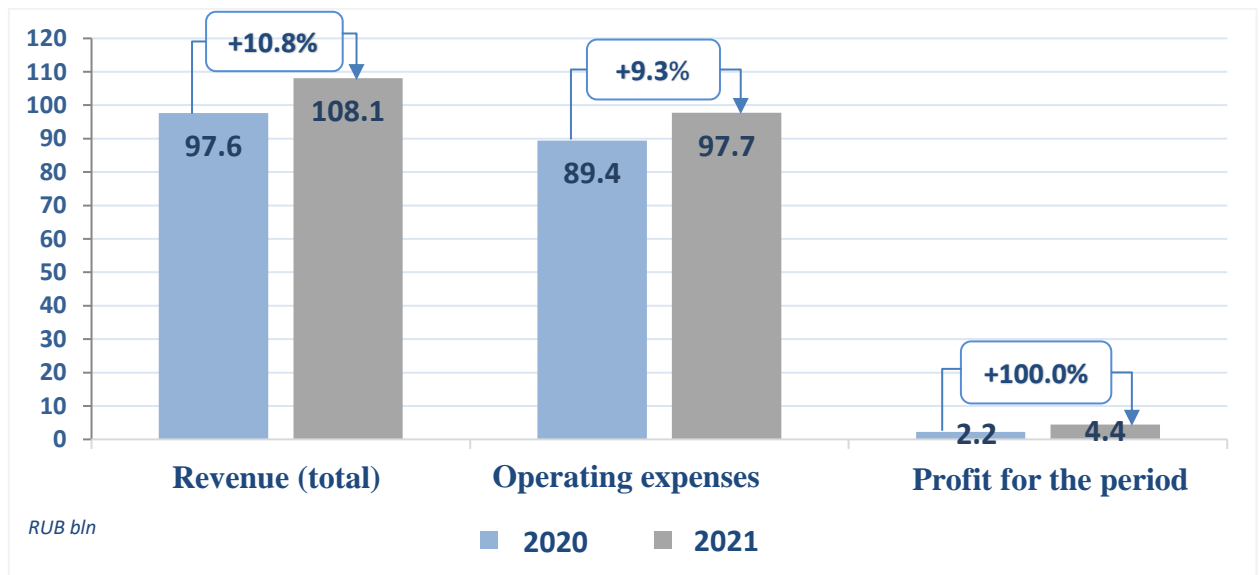


## The Management Discussion and Analysis of PJSC “Rosseti Centre” to Consolidated Financial Statements of the Company, including its financial condition and performance results (MD&A)

The primary activities of PJSC “Rosseti Centre” (hereinafter referred to as the “Company”) and its subsidiaries (hereinafter together referred to as the “Group of Companies”) are provision of services for transmission and distribution of electricity for power grids, the provision of services for technological connection of consumers to the network, as well as the sale of electricity to the end consumer in a number of regions of the Russian Federation.

The Group of Companies, in addition to the Company, includes specialized electric grid and non-core subsidiaries in several regions of the Russian Federation. In the 2nd quarter of 2021, the Group acquired a specialized electric grid company in one of the regions of the Russian Federation.

The Company has published its audited Consolidated Financial Statements for 2021 in accordance with International Financial Reporting Standards (IFRS). Profit for the period amounted to RUB 4.4 bln, which is higher than the similar indicator last year by RUB 2.2 bln.



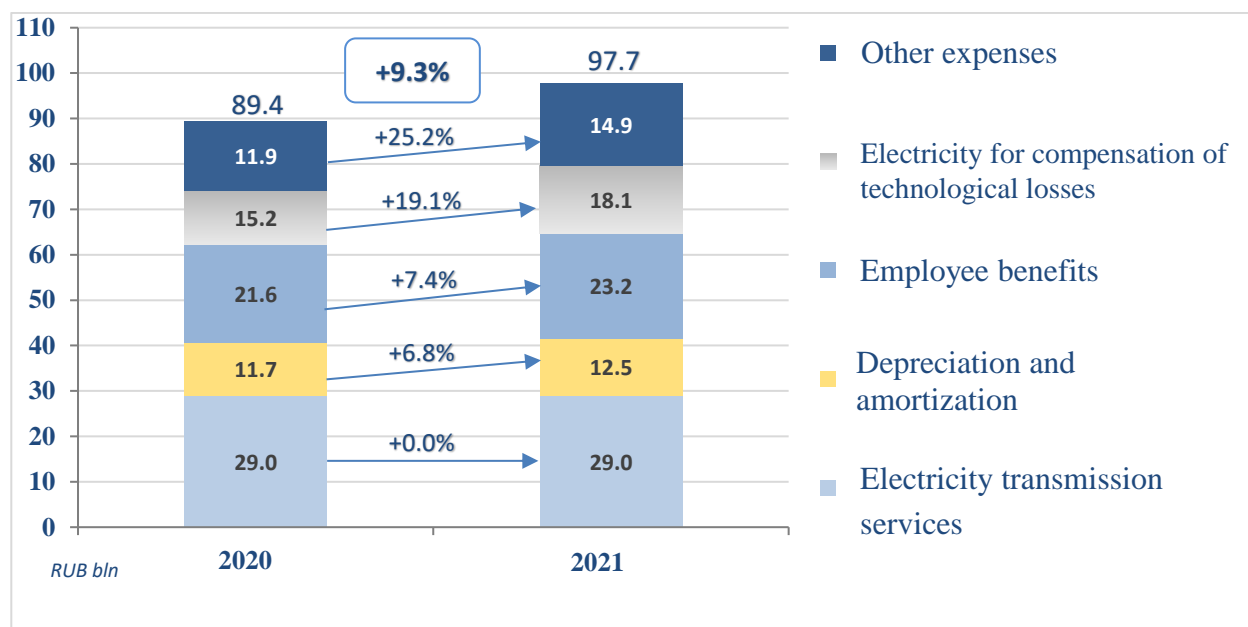
Revenue for the reporting period is RUB 108.1 bln, including revenue from electricity transmission — RUB 102.3 bln, revenue from technological connection — RUB 1.7 bln, revenue from resale of electricity and capacity — RUB 0.6 bln, other revenue — RUB 3.5 bln and revenue for lease agreements – RUB 0.06 bln.

Data in billion RUB, unless otherwise stated\*

Indicators	2021	2020	Change
<b>Revenue (total), including:</b>	<b>108.1</b>	<b>97.6</b>	<b>10.8%</b>
Electricity transmission services	102.3	92.8	10.2%
Technological connection services	1.7	1.5	13.3%
Revenue from resale of electricity and capacity	0.6	0.5	20.0%
Other revenue	3.5	2.8	25.0%
Revenue from lease agreements	0.06	0.03	100.0%

\*Data of the Consolidated Financial Statements, rounded up to RUB bln

The main factors that influenced the growth in the consolidated revenue are an increase in revenue from electricity transmission due to growth in the boiler net supply of electricity and increased tariffs since 1 July 2021, as well as due to the addition of the new subsidiary to the group in the 2nd quarter of 2021.



Operating expenses of the Group of Companies following the results of 2021 amounted to RUB 97.7 bln, which is 9.3% higher than the indicator for 2020. The increase in operating expenses was mainly caused by the addition of the new subsidiary to the group in the 2nd quarter of 2021, inflationary price growth and an increase in the volume of services for electricity transmission and technological connection of customers to grids relative to the same period last year.

The growth of “Other expenses” is due to an increase in the volume of implementation of measures aimed at reducing the level of electricity losses in grids (the expenses are compensated by a reduction in the costs of compensating for electricity losses), as well as the implementation in the 1st half of 2021 of large-scale measures to eliminate the consequences of mass failures in the service area of the Tverenergo and Kostromaenergo branches as a result of technological disturbances caused by bad weather.

Name	2021	2020	Change	
			absolute	%
EBITDA, bln RUB	23.0	22.0	1.0	4.5%
EBITDA margin, %	21.3	22.5	-1.2	-5.3%
Financial stability ratio	0.69	0.66	0.03	4.5%
Equity to total assets	0.38	0.38	0.00	0.0%
Current liquidity ratio	0.61	0.60	0.01	1.7%
A/R to A/P ratio	0.74	0.89	-0.15	-16.9%
A/R turnover, days	48	54	-6	-11.1%

Earnings before Interest, Taxation, Depreciation & Amortization (EBITDA) following the results of 2021 amounted to RUB 23.0 bln. EBITDA margin following the results of 2021 amounted to 21.3%.

The financial stability ratio shows the share of funding sources that the company has been using in its activities for more than a year. The value of this indicator increased in the reporting period.

Equity to total assets ratio shows the portion of the company's assets that are covered by equity. The value of the indicator did not change in the reporting period.

The current liquidity ratio reflects the capability of the company to pay off current (short-term) liabilities at the expense of current assets. The value of this indicator increased in the reporting period.

To service short-term liabilities following the results of 2021, the Group has available limits on long-term credit lines in the amount of over RUB 65 bln, which is more than twice the amount of short-term liabilities. The Group's solvency remains high.

The proportion of accounts receivable and accounts payable characterizes the rationality of use of funds in turnover. Over the past period, this indicator decreased.

As at 31 December 2021 the assets of the Group of Companies reached RUB 130.3 bln (as at 31 December 2020 — RUB 122.0 bln), net debt was RUB 47.1 bln (as at 31 December 2020 — RUB 46.0 bln). The growth in the net debt was due to an increase in lease liabilities as part of borrowed funds as at 31 December 2021. The weighted average borrowing rate of the Group of Companies (excluding interest-free borrowings) as at 31 December 2021 was 8.83%.

*Data in billion RUB, unless otherwise stated*

Indicators	As at 31.12.2021	As at 31.12.2020	Change
Total equity	51.2	47.9	6.9%
Total assets	130.3	122.0	6.8%
Borrowed funds	49.0	47.4	3.4%
Cash and cash equivalents	1.9	1.4	35.7%
Net debt <sup>1</sup>	47.1	46.0	2.4%

[1] Net debt is calculated as follows: long-term borrowed funds + short-term borrowed funds – cash and cash equivalents

The financial condition of the Group of Companies following the results of 2021 is characterized as stable.