

IR FACTSHEET

2013

IDGC OF CENTRE

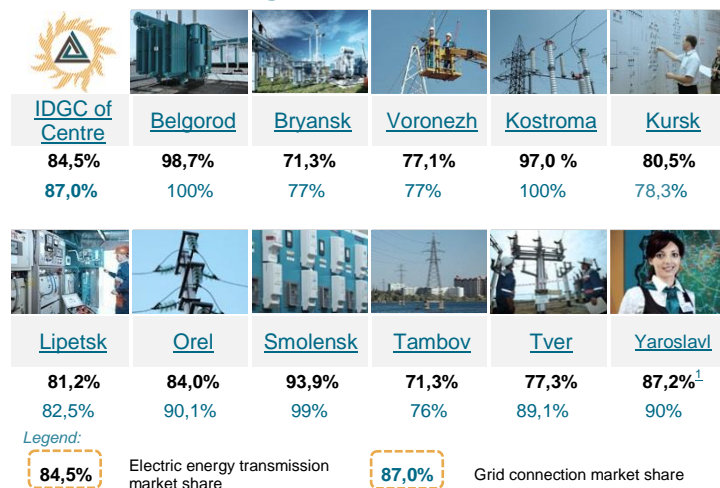
| 3 QUARTER 2013

IDGC of Centre is one of the leaders among power distribution utilities in Russia

The core business of IDGC of Centre is electric energy transmission, grid connection and energy services. The Company controls in monetary terms 84 % of the electric energy transmission market and approximately 87% of the grid connection market in 11 regions of Central Federal District of the Russian Federation with the population over 13 million people. IDGC of Centre is the second largest company out of eleven interregional distribution grid companies by the market capitalization and revenue.

Following the results of 9M 2013 based on IDGC of Centre's RAS statements the company's revenue increased by 27,7% and amounted to 64,5 billion rubles. Profitability indicators are as follows: gross profit margin – 15,8%, EBITDA margin – 12,6%. For 9 months of 2013 29,454 applicants were connected to the company's grid – by 23% higher over the previous year, and the total connected capacity amounted to 660 MW, which is by 33,5% higher over the last year's indicators.

Share of IDGC of Centre in electric energy transmission and grid connection for 9M 2013

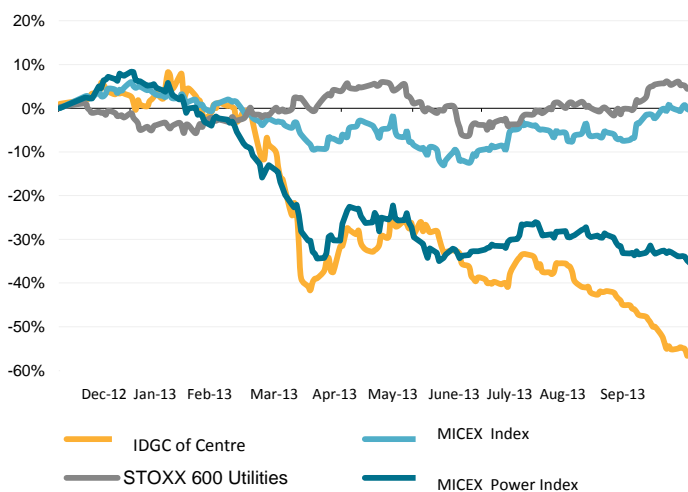


Securities

<u>Tickers</u>	MOEX: MRKC Bloomberg: MRKC RX Reuters: MRKC.MM
<u>Indices</u>	MICEX PWR, MICEX SC
<u>Listing</u>	A-1 at MICEX
<u>Quantity of shares</u>	42 217 941 468 pc
<u>Share price</u> (30.09.2013)	0,2600 RUB
<u>Max/min</u> (01.07.13-30.09..13)	0,4012 RUB / 0,2502 RUB
<u>Cap²</u> (30.09.2013)	10 977 million RUB
<u>Cap²</u> (30.09.2013)	339 million USD

² at the price of last transaction at MICEX

Changes in Cap and Indices for 9M 2013



Financial performance for 9M 2013 (RAS)

billion RUB, unless specified otherwise	9M 2012	9M 2013	2013/2012
Revenue (total), including:	50,5	64,5	27,7%
Revenue from electric energy transmission	49,5	45,6	-7,9%
Revenue from grid connection	0,5	0,5	0,0%
Revenue from resale of electric energy and power	0,0	17,8	-
Other revenue	0,5	0,6	20,0%
Gross profit	11,5	10,2	-11,3%
Gross profit margin, %	22,8	15,8	- 7,0 p.p.
EBITDA ³	12,7	8,1	-36,2%
EBITDA margin, %	25,1	12,6	- 12,5 p.p.
Net profit	5,0	0,1	-98,0%
Net debt ⁴	21,6	28,4	31,5%

³ EBITDA is calculated as follows: net income + income tax and other similar mandatory payments + interest payable - interest receivable + depreciation

⁴ Net debt is calculated as follows: long-term debt + short-term debt - cash and cash equivalents - financial investments

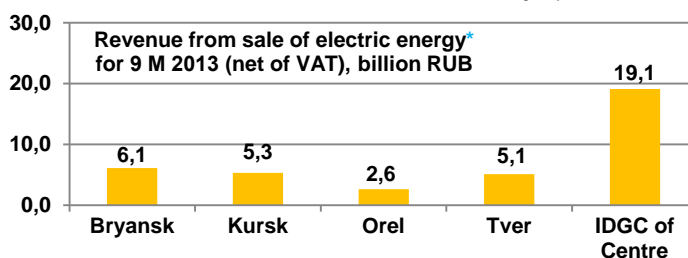
8 investment highlights of IDGC of Centre



- Operation in 11 regions of Central Russia with stable outlook for economic growth
- Leader in innovations implementation in the sector
- Stable financial position
- Approved dividend policy and positive dividend history
- Corporate governance rating [NCGR 7+](#) – the highest among peers
- Credit rating S&P “[BB](#)”, outlook – “Stable”
- Development of value-added services in the power industry
- Receipt of additional revenue from the performance of the functions of a supplier of last resort

Performance of the functions of a supplier of last resort

According to Orders from the Russian Ministry of Energy dated 24.01.2013 ## 25,26,28 from 01.02.2013 IDGC of Centre was assigned the status of a supplier of last resort for the service area of OJSC "Bryanskenergosbyt", OJSC "Kurskenergosbyt", OJSC "Orelenergosbyt" and Order dated 25.04.2013 # 210 from 01.05.2013 in the service area of OJSC "Tverenergosbyt".



* - The revenue from sale of electric energy in the retail market includes sale of electricity to compensate for losses and economic needs of DGC in the amount of 1 248,06 million RUB (internal business volume).

→ For the period from February to September 2013 consumer debt to retailers, which had lost their status of a supplier of last resort from 01.02.2013, was reduced by 0.9 billion RUB, or 34%;

→ Payment at the wholesale electric energy and power market is made in full and on time, specified in the agreement for joining the trading system;

→ For 9M 2013 net profit from the sale of electricity on the wholesale and retail markets amounted to 194 million RUB

Key events in 3Q 2013

Date	Statement
29 July	IDGC of Centre published its statements under RAS for 6M 2013.
20 August	IDGC of Centre confirmed its credit rating NCGR 7+ “Developed Corporate Governance Practice”.
23 August	IDGC of Centre held a meeting of the Board of Directors the adjusted Business plan and Investment program for 2013 were approved.
28 August	IDGC of Centre published its statements under IFRS for the 1st half of 2013.
4 September	IDGC of Centre (MRKC) held an on-line conference on Finam.ru following the results of the first half of 2013.
12 September	IDGC of Centre paid dividends in accordance with the decision of the Annual General Meeting of Shareholders on the results of 2012.
12 September	IDGC of Centre’s Management participated in a conference of HSBC Investment Bank.

IR Calendar for 4Q 2013

Date	Statement
3 October	Annual VTB Capital Investment Forum "Russia Calling!"
23 October	7th Conference Best Practices Investor Relations IR magazine Russia & CIS Conference 2013
20 November 2013	Utilities Day, Financial Group BCS

Key resolutions of Board of Directors and Strategy and Development Committee of IDGC of Centre

Date	Board of Directors Resolutions	Date	Committee Resolutions
08.07.2013	On approval of the report of General Director of the Company “On the implementation of the Business plan of the Company (including the performance of the Investment program) in 1Q 2013”	20.09.2013	Preliminary approval of the adjusted Business plan of the Company (including the Investment program) for 2013-2017.
21.08.2013	On approval of the adjusted Business plan of the Company (including the Investment program) for 2013-2017.	20.09.2013	Preliminary consideration of proposals on the reduction of the Company's total capital investment for 2013 in the Investment Program for 2013-2018.
30.09.2013	On approval of the report of General Director of the Company “On the implementation of the Business plan of the Company (including the performance of the Investment program) in 2Q and 1H 2013”.	23.09.2013	Preliminary approval of the report of General Director of the Company “On the implementation of the Business plan of the Company (including the performance of the Investment program) in 2Q and 1H 2013”.

Ratings

Agency	Scale	Rating	Outlook
S&P	international, long-term	BB	Stable
S&P	international, short-term	B	-
S&P	national (Russia)	ruAA	-
National Rating Agency	national (Russia)	AA	-

IDGC of Centre

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