



6M 2013 RESULTS (IFRS) | 03 October 2013 | VTB Capital Investment Forum «RUSSIA CALLING!», Moscow

MOEX: MRKC

Bloomberg: MRKC RX



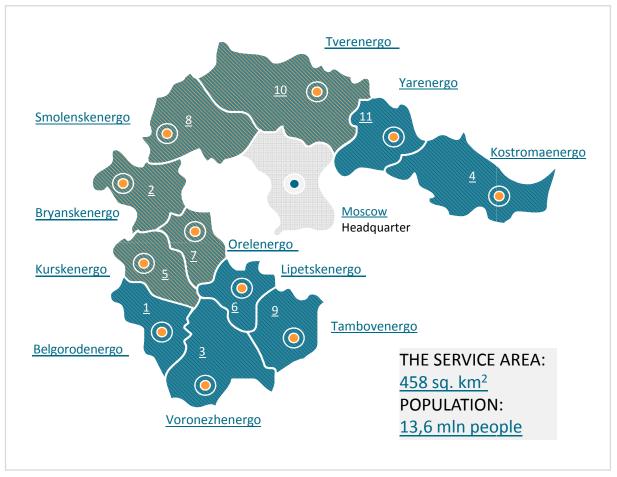




Overview of the Company



THE GEOGRAPHY OF ACTIVITY: 11 BRANCHES IN THE EUROPEAN PART OF RUSSIA



IDGC of Centre is a natural monopoly, its tariff rates are regulated by the <u>Federal Tariff Service</u> and regional regulating authorities

TYPES OF ACTIVITY

- Transmission and distribution of power electricity
- · Grid connections
- Energy services
- The functions of a supplier of last resort (Bryansk, Orel, Kursk, Tver, Smolensk)

at 30.06.2013

Market Cap ⁽¹⁾ , RUB bn	11,1
Market Cap, USD mln	342,6
Productive power supply ⁽²⁾ , bn kWh	29
Revenue (IFRS), RUB bn	41,9
Profit for the period (IFRS), RUB bn	0,6
CAPEX, RUB bn	4,2
Staff, thousand people	31,5
Number of shareholders ⁽³⁾	16 428

- (1) weighted average price as of 30.09.2013
- (2) joint operation circuit
- (3) as of 06.05.2013

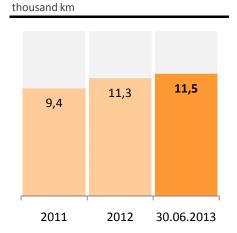
Characteristics of Grid Assets



LENGTH OF TRANSMISSION LINES 0,4-110 kV (on a line), thousand km

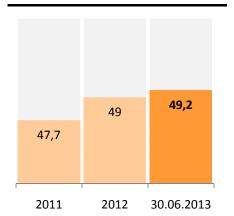
LENGTH OF CABLE LINES 0,4-110 kV





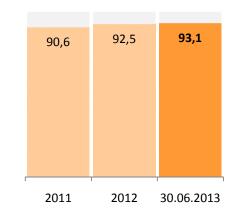
CAPACITY OF SUBSTATIONS

thousand MVA



NUMBER OF SUBSTATIONS

thousand pieces

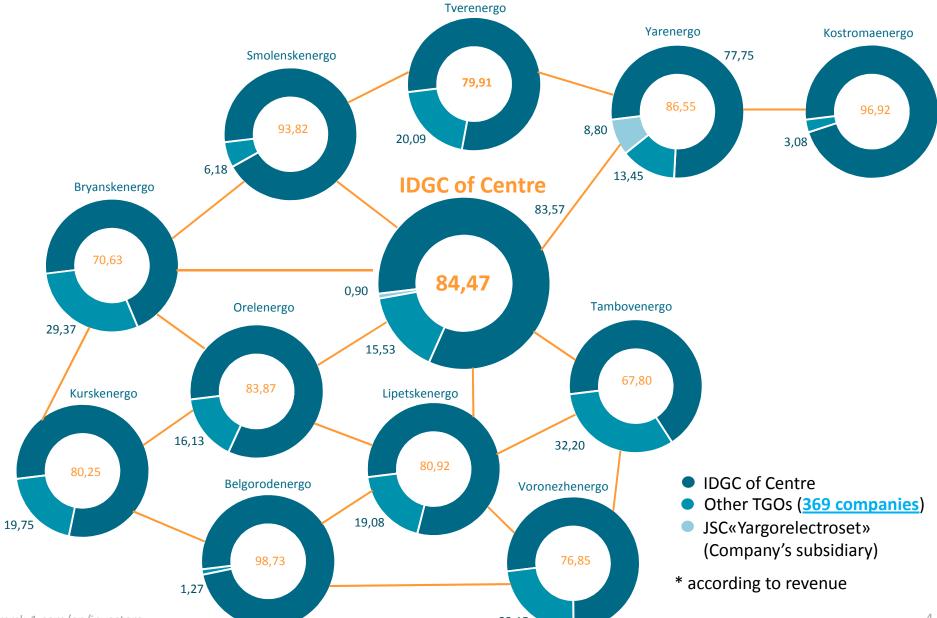


INDICATOR	30.06.13
Length of 0,4-110 kV overhead transmission lines (on a line) thousand km	369,4
Length of 35-110 kV overhead transmission lines thousand km	51,8
Length of 0,4-10 kV overhead transmission lines thousand km	317,6
Length of 0,4-110 kV cable lines thousand km	11,5
Capacity of substations thousand MVA	49,2
Capacity of 35-110 kV substations thousand MVA	32,7
Capacity of 6-10/0,4 kV transformer substations thousand MVA	16,6
Number of substations thousand pieces	93,1
Number of 35-110 kV substations thousand pieces	2,3
Number of 6-10/0,4 kV transformer substations thousand pieces	90,7
Number of installed units	1,545
Number of power grids districts Pieces	278

IDGC of Centre is effectively one of the largest distribution grids in Russia in terms of assets

Market share of electric power transmission*, %





Strategic Priorities

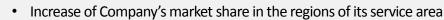


QUALITY, RELIABILITY & INNOVATIONS



- Implementation of asset management methodology (technical risk management)
- Implementation of SAIDI (System Average Interruption Duration Index)¹/ SAIFI
 (System Average Interruption Frequency Index)² indicators calculation system
 in accordance with international standards

MARKET SHARE



· Consolidation of grid assets (TGOs, ownerless grids)

INVESTMENT ACTIVITY

- · Application of standard design solutions
- · Enhancement of the procurement process efficiency
- Increased monitoring of contractors' work performance

OPERATING PERFORMANCE

- Governance improvement: implementation of optimized KPI system for top-management
- · Optimization of systems and processes in operation and maintenance activities
- · Development of additional energy services

INVESTMENT APPEAL

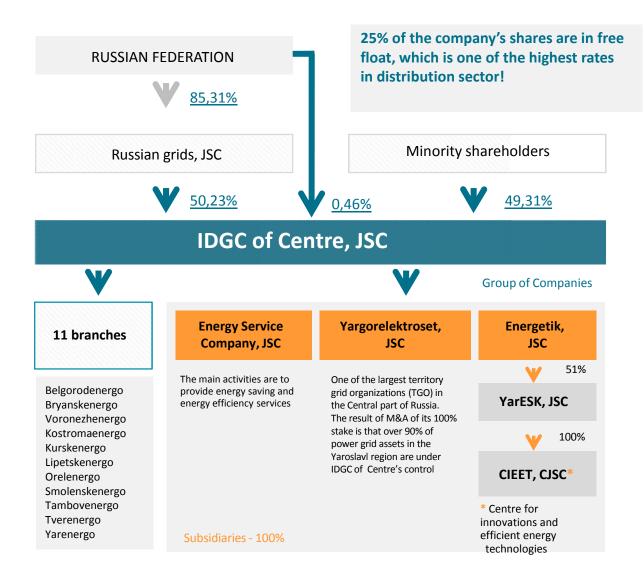
- · Implementation of stable dividend payments policy
- Implementation of a complex of measures to improve the liquidity of shares
- Access to foreign exchanges

⁽¹⁾ the average outage duration for each customer served

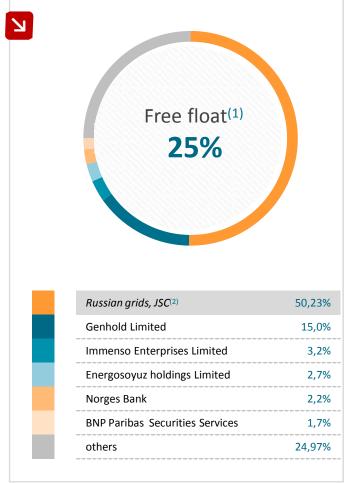
⁽²⁾ the average number of interruptions that a customer would experience

Governance Structure & Major Shareholders





SHARE CAPITAL STRUCTURE OF IDGC OF CENTRE AS OF 06.05.2013



- (1) according to the MICEX Index Committee
- (2) till 04.04.2013 IDGC Holding, JSC

Corporate Governance & Rating







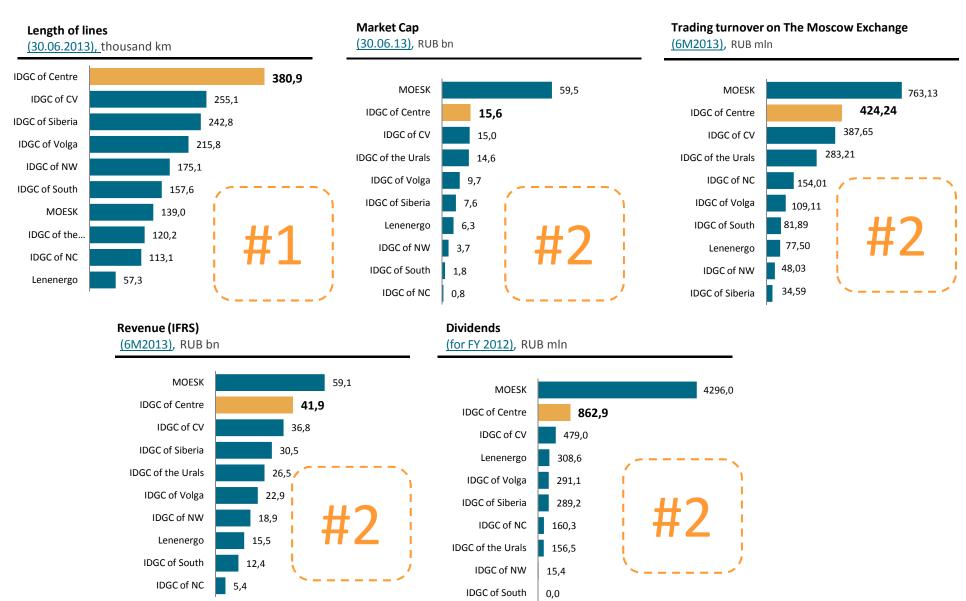
<u>Developed corporate governance practice</u> <u>& leading position among IDGC's</u>

National Corporate Governance Rating (NCGR)

Confirmed	August 2013
Confirmed	October 2012
Confirmed	August 2011
Upgraded (7+)	January 2011
Confirmed	June 2010
Confirmed	July 2009
Upgraded (7)	September 2008
Assigned (6+)	July 2007
Source: EXPERT RA rating agency	

Comparative analysis with the Peers





Key indicators, IFRS



In billion RUB, unless specified otherwise

Indicator	6M2012	6M2013	Change, %
Revenue	34,2	41,9	22,5%
including:			
revenue from electricity transmission	33,3	31,3	(6,0%)
revenue from grid connection	0,4	0,3	(25,0%)
revenue from the resale of electricity and			
capacity	-	9,8	-
other	0,5	0,5	-
Operating expenses	29,7	40,2	35,4%
EBITDA ⁽¹⁾	9,1	5,8	(36,3%)
Adj. EBITDA ⁽²⁾	8,4	9,8	16,7%
Profit for the period	3,5	0,6	(82,9%)
Adj. Profit for the period ⁽³⁾	3,0	4,1	36,7%
Net debt ⁽⁴⁾	18,1	25,9	43,1%
Net assets	41,7	42,5	2,2%
Depreciation and amortisation	3,8	3,9	2,6%
Adj. EBITDA margin, %	24,6%	23,4%	(1,2 p.p.)
Adj. Profit for the period margin, %	8,8%	9,8%	1,0 p.p.

⁽¹⁾ EBITDA calculated as profit for the period + income tax expense + interest expenses (excluding interest on finance lease liabilities, interest expense on employee benefits obligation and employee benefits and net change in fair value of financial investments) + depreciation and amortisation;

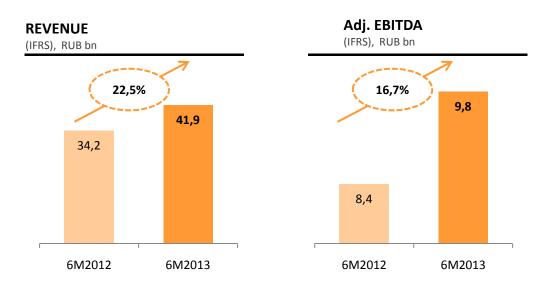
⁽²⁾ Adjusted EBITDA calculated as EBITDA except bad debt provision and impairment of financial investments;

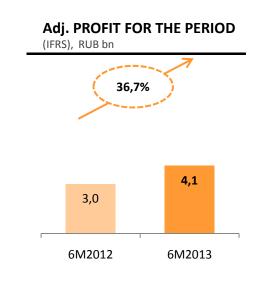
⁽³⁾ Adjusted profit for the period is calculated as profit for the period not taking into account bad debt provision, impairment of financial investments and deferred income tax liabilities referred to them;

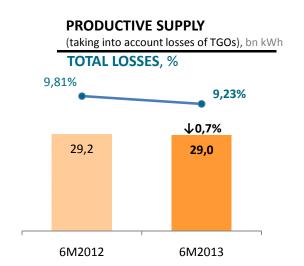
⁽⁴⁾ Net debt calculated as long-terms loans and borrowings + short-term loans and borrowings – cash and cash equivalents.

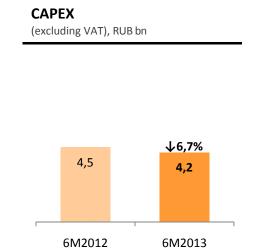
Key indicators 6M 2013











Credit rating and loan portfolio

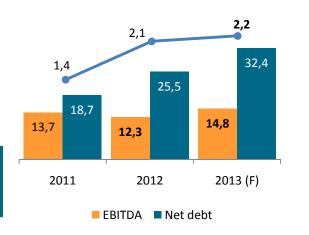


<u>Agency</u>	<u>Scale</u>	Rating	<u>Outlook</u>
S&P	International, Long-term rating	ВВ	Stable
S&P	International, Short-term rating	В	-
S&P	National (Russia)	ruAA	-
NRA*	National (Russia)	AA	-

Commercial papers of IDGC of Centre were included in the quotation list A-2 at MICEX

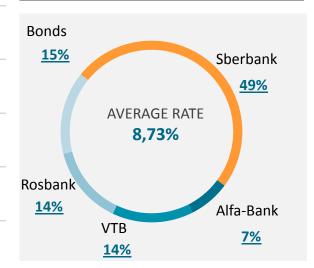
Type of securities	Quantity of securities issue	Individual number and date of assignment	Maturity	Status	Coupon yield interest rate
Commercial papers BO-01 series	4 000 000	4B02-01-10214-A dated 13.07.2012	up to 3 years	In turnover	8,95%
Commercial papers BO-02 series	5 000 000	4B02-02-10214-A dated 25.06.2013	up to 10 years	Placement is planned	
Commercial papers BO-03 series	5 000 000	4B02-03-10214-A dated 25.06.2013	up to 10 years	Placement is planned	
Commercial papers BO-04 series	5 000 000	4B02-04-10214-A dated 25.06.2013	up to 10 years	Placement is planned	
Commercial papers BO-05 series	5 000 000	4B02-05-10214-A dated 25.06.2013	up to 10 years	Placement is planned	
Commercial papers BO-06	5 000 000	4B02-06-10214-A dated 25.06.2013	up to 10 years	Placement is planned	

NET DEBT/ EBITDA (RAS)



LOAN PORTFOLIO STRUCTURE

(as of 30.06.2013)

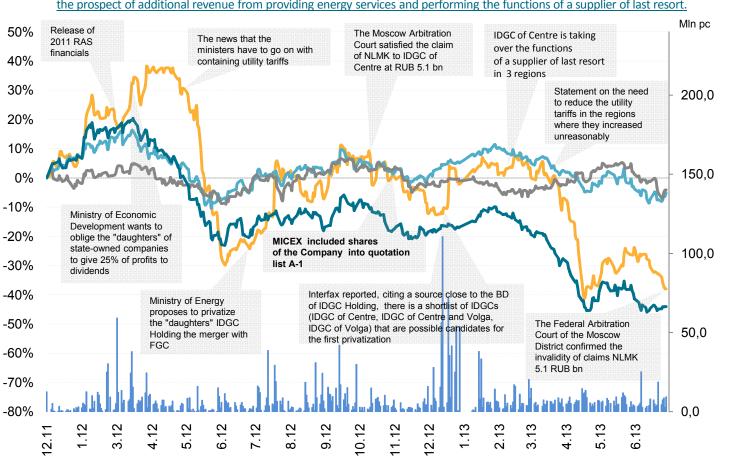


www.mrsk-1.com/en/investors * National Rating Agency 11

Dynamics of Quotes & Milestones of 2012-2013



Increasing regulatory risks and the lack of clear plans to address major power grid facilities have led to a sharp drop in the value of shares of all distribution companies in Russia. The Company's management believes that the growth drivers for equities will be the effectiveness of the program to optimize operating costs, consolidation of TGC's in the regions, as well as the prospect of additional revenue from providing energy services and performing the functions of a supplier of last resort.



MICEX

IDGC of Centre

□ Volume, mln

Start of Trades

21 May 2008

Quotation List	
MOEX	A-1

Tickers	
Moscow Exchange	MRKC
Bloomberg	MRKC RX
Reuters	MRKC.MM

Calculation of	Indices
Shares in the index calculation base	MICEX PWR
	MICEX SC

MICEX included shares of the Company into quotation list A-1 in 2012

www.mrsk-1.com/en/investors

STOXX 600 Utilities Index

MICEX Power

Investment appeal drivers



13

- Operation in 11 regions of Central Russia with stable outlook for economic growth
- Leader in innovations implementation in the sector
- 3 Stable financial position
- Approved dividend policy and positive dividend history
- Corporate governance rating <u>NRCG 7+</u> the highest among domestic peers
- 6 Standard & Poor's rating **«BB»** with a **«Stable»** outlook
- 7 Development of additional energy services
- 8 Additional revenue from performing the functions of a supplier of last resort



THANK YOU!

IDGC of Centre

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