

IR Factsheet

3Q 2012



IDGC OF CENTRE

IDGC of Centre is one of the leaders among power distribution utilities in Russia

The core business of IDGC of Centre comprises electric power distribution services, the technological connection of new customers to the grids and energy services. The Company controls in monetary terms 83 % of electric power transmission market and approximately 88% of the technological connection market in 11 regions of Central Federal District of the Russian Federation with the population over 13 million people.

IDGC of Centre – second largest company out of 11 interregional distribution companies by the market capitalization, revenue, net income and RAB value.

Following the results of 9 months 2012 under RAS the indicators of EBITDA, Gross Profit, Net Profit were 25,3%, 22,8% and 9,9% respectively, the growth of the amount of electric power transmitted was 2,3%. In October 2012 the shares of IDGC of Centre were included in the Quotation List «A», Level 1 at MICEX.

Stock market information

Ticker	MICEX-RTS: MRKC Bloomberg: MRKC RM Reuters: MRKC.MM
Indices	MICEX PWR, MICEX SC
Quotation list	"A1" at MICEX
Quantity of shares	42 217 941 468 pc
Share price (28.09.2012)	0,625 RUR
Max / min (02.07.12-28.09.12)	0,6899 RUR / 0,4436 RUR
MCap* (28.09.2012)	26 386 million RUR
MCap* (28.09.2012)	846 million USD

* - at the price of last transaction at MICEX

Financial performance (RAS) for 3Q and 9 months 2012

Indicators	3 Q 2011	3 Q 2012	Change, %	9M 2011	9M 2012	Change, %
Revenue (total), including:	15,3	16,6	8,5	50,4	50,5	0,2
from electric energy transmission	14,9	16,2	8,7	48,5	49,5	2,1
from grid connections	0,2	0,2	0,0	1,3	0,5	(61,5)
Other revenue	0,2	0,2	0,0	0,55	0,49	(10,9)
Cost of sales	12,7	11,6	(8,7)	40,4	38,9	(3,7)
Gross profit	2,7	5,0	85,2	10,0	11,5	15,1
Gross profit margin, %	17,6	30,1	12,5 pp	19,8	22,8	3,0 pp
EBITDA¹	3,5	3,5	0,0	12,2	12,8	4,9
EBITDA margin, %	22,9	21,1	(1,8) pp	24,2	25,3	1,1 pp
Net profit	1,5	0,7	(53,3)	5,6	5,0	(10,7)
Net profit margin, %	9,8	4,2	(5,6) pp	11,1	9,9	(1,2) pp
Electricity productive supply², billion KW/h	12,7	12,6	(0,8)	39,6	40,5	2,3

^[1] EBITDA is calculated as follows: net profit + income tax and other similar obligatory payments + interest due + depreciation and amortization

^[2] Joint operation productive supply without losses of TGCs

Power distribution market share of the Company for 9 months 2012 and consumption increase



Legend

83,33%

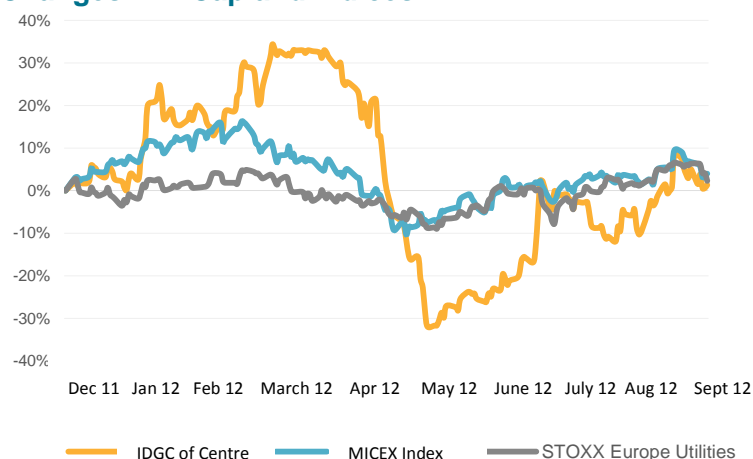
The Company share at the power distribution market

▲ 1,6%

Power consumption growth rate for Sept 2012/Sept 2011**

**APBE data <http://www.e-apbe.ru/en/>

Changes in MCap and Indices



— IDGC of Centre — MICEX Index — STOXX Europe Utilities

Investment highlights



- Operations in 11 regions of Central Federal District of Russia with stable outlook for economic growth
- Leader in innovations implementation among distribution utilities (smart grid, smart metering)
- The highest corporate governance rating among similar companies (NCGR 7+)
- Growing indicators of economic and financial performance for 2008-2012
- Dividend Policy was developed and is being implemented (payout ratio for 2011 – 8,1%)
- Growth potential over 57% (consensus forecast of 15 investment banks as at 28.09.2012)

Key events in July-October 2012

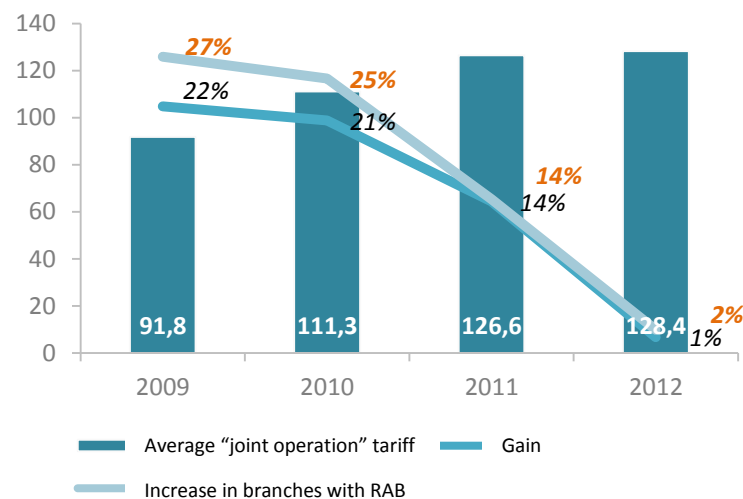
Date	Statement
01.08.2012	IDGC of Centre published its statements for 6 months of 2012 (RAS)
20.08.2012	IDGC of Centre acquired the electric grid of Stary Oskol
23.08.2012	Extraordinary General Meeting of Shareholders of IDGC of Centre took place, at which new members of the Board of Directors were elected
30.08.2012	IDGC of Centre published its statements under IFRS for the 1st half of 2012
03.09.2012	IDGC of Centre (MRKC) held an on-line conference on Finam.ru, dedicated to the results of the first half of 2012 under IFRS
06.09.2012	Management of IDGC of Centre took part in a conference of investment bank HSBC, London
17.09.2012	Management of IDGC of Centre took part in the conference of Investment Financial Company METROPOL, Moscow
25.09.2012	"National Rating Agency" confirmed the credit rating of IDGC of Centre at "AA-" on the national scale
16.10.2012	Shares of IDGC of Centre were included in the Quotation List «A», Level 1 at MICEX.
16.10.2012	IDGC of Centre successfully closed the book for its debut issue of bonds in the amount of 4 billion rubles for 3 years
19.10.2012	IR Division of IDGC of Centre held a meeting with shareholders-natural persons, Moscow

Key resolutions of Board of Directors and Strategy and Development Committee

Date	Resolution
21.09.2012	On approval of the adjusted Business Plan of the Company (including the Investment Program) for 2012-2016
28.09.2012	On approval of the adjusted innovative development Program of IDGC of Centre for 2011-2016

Agency	Scale	Rating	Outlook
Standard & Poor's	international in foreign currency	BB-	Stable
Standard & Poor's	international in national currency	B	
Standard & Poor's	national (Russia)	ruAA-	
National Rating Agency		AA-	Positive

Average "joint operation" tariff rates for electric energy transmission in 2009-2012



IR Calendar* 4Q 2012

Date	Statement
31 October	One-on-one meeting with representatives of Investment Fund (UBS) IDGC of Centre, Moscow
November	Annual seminar for IR Teams, IDGC Holding, Moscow
November	On-line Conference following the results of 3Q/9 months 2012 (RAS)
13 November	Bank of NY Mellon Conference, Moscow (Ararat Park Hayatt)
21 November	Aton Utilities Day, Moscow (Baltschug Kempinski)
November	Field event for analysts and investors at a substation (Smart Grid facility), a branch of IDGC of Centre
December	On-line Conference (Conference Call) following the approval of the Business Plan and Investment Program of IDGC of Centre for 2013
December	Quarterly Seminar for shareholders of IDGC of Centre, Moscow

* - list of events can be specified at the Company' discretion

IDGC of Centre

Investor relations

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