



“Interregional Distribution Grid Company of Centre”, Joint-Stock Company  
(IDGC of Centre, JSC)

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**MINUTES**  
of meeting of the Strategy and Development Committee  
of the Board of Directors of IDGC of Centre

March 11, 2012

Moscow

No. 03/12

**Form of the meeting:** joint presence.

**Time of the meeting:** 17 hours 00 minutes – 19 hours 00 minutes.

**Total number of members of the Strategy and Development Committee:** 10 persons.

**Participants of the voting:** Kurbatov M.Y., Demidov A.V., A.N. Zharikov, V.A. Pavlov, Perepelkin A.Y, Chebotarev S.V.

**The written opinion (questionnaire) of the following members was taken into account while defining the results:** S.A. Balaeva, D.V. Kulikov, K.N. Orlov.

**Members who neither participated nor provided questionnaires:** Filkin R.A.

**The quorum is present.**

**Date of the minutes:** 16.03.2012.

**AGENDA:**

- 1. On the prior consideration of the Development Strategy Implementation Plan of IDGC Holding in the Company up to 2015 and outlook up to 2020.**
- 2. On consideration of the draft of the list of conventional-indicative indicators that evaluate the efficiency of IDGC of Centre performance.**
- 3. On consideration of the information of IDGC of Centre «On the feasibility and effectiveness of outsourcing the works for ROWs clearing and expansion». On the prior consideration of the drafts of agreements for reconstruction work in terms of ROWs expansion along overhead power lines, concluded between JSC «Energy Service Company» and IDGC of Centre (Kostromaenergo, Tverenergo, Yarenergo).**
- 4. On consideration of the information of JSC «Energy Service Company» «On the feasibility and effectiveness of performing a call center function by JSC «Energy Service Company»». On the prior approval of the Business Plan of JSC «Energy Service Company» for 2012.**

**Item 1. On the prior consideration of the Development Strategy Implementation Plan of IDGC Holding in the Company up to 2015 and outlook up to 2020.**

**Decision:**

To recommend to the members of the Board of Directors of the Company to take the following decision:

*«To assign the management of the Company to rework the Development Strategy Implementation Plan of IDGC Holding in the Company up to 2015 and outlook up to 2020 with taking into account the remarks of the Strategy and Development Committee and submit it for consideration by the Board of Directors of the Company (with the term of the meeting in person no later than 01.04.2012)».*

**Decision is taken.**

**Item 2. On consideration of the draft of the list of conventional-indicative indicators that evaluate the efficiency of IDGC of Centre performance.**

**Decision:**

1. To take into consideration the draft of the list of conventional-indicative indicators that evaluate the efficiency of IDGC of Centre performance.

2. To assign the Working Group of the Strategy and Development Committee to submit for a regular meeting of the Strategy and Development Committee a reworked (with taking into account the remarks of the Strategy and Development Committee) list of conventional-indicative indicators of IDGC of Centre, including the following information for each of the conventional-indicative indicators:

- calculation procedure;
- weight in the rewarding of Deputy General Directors of the Company.

Deadline: no later than two weeks from the date of this decision.

**Decision is taken.**

**Item 3. On consideration of the information of IDGC of Centre «On the feasibility and effectiveness of outsourcing the works for ROWs clearing and expansion». On the prior consideration of the drafts of agreements for reconstruction work in terms of ROWs expansion along overhead power lines, concluded between JSC «Energy Service Company» and IDGC of Centre (Kostromaenergo, Tverenergo, Yarenergo).**

**Decision:**

1. To recommend to the members of the Board of Directors of the Company to take the following decision:

*«To approve the agreements for reconstruction work in terms of ROWs expansion along overhead power lines, concluded between JSC «Energy Service Company» and IDGC of Centre (Kostromaenergo, Tverenergo, Yarenergo)».*

2. To assign the management of IDGC of Centre to analyze the work results of JSC «Energy Service Company» regarding ROWs expansion and submit to the Strategy and Development Committee a report on these results.

Deadline: no later than 01.07.2012.

3. To assign the management of JSC «Energy Service Company» for the duration of the agreements concluded with IDGC of Centre to expand the ROWs, to keep separate accounting of income and expenses.

**Decision is taken.**

**Item 4. On consideration of the information of JSC «Energy Service Company» «On the feasibility and effectiveness of performing a call center function by JSC «Energy Service Company»». On the prior approval of the Business Plan of JSC «Energy Service Company» for 2012.**

**Decision:**

To defer consideration of this item to a regular meeting of the Strategy and Development

Committee.  
**Decision is taken.**

**Chairman of the Strategy and Development  
Committee of the Board of Directors  
of IDGC of Centre**

**Kurbatov M.Y.**

**Secretary of the Strategy and Development  
Committee of the Board of Directors  
of IDGC of Centre**

**Lapinskaya S.V.**